



# GLOBAL TOTAL LOGISTICS COMPANY

## SJ LOGISTICS

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC

**Distinct  
Experience**



GLOBAL  
TOTAL  
LOGISTICS  
COMPANY  
**SJ LOGISTICS**



**Distinct  
Capability**



GLOBAL  
TOTAL  
LOGISTICS  
COMPANY  
**SJ LOGISTICS**



# Distinct Point of View



GLOBAL  
TOTAL  
LOGISTICS  
COMPANY

**SJ LOGISTICS**

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# Describing Our Distinction



GLOBAL  
TOTAL  
LOGISTICS  
COMPANY

**SJ LOGISTICS**

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- 1 **DISTINCT EXPERIENCE** \_ Know-how from 30 years of experience
- 2 **DISTINCT CAPABILITY** \_ Differentiation of service
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# — 01 DISTINCT EXPERIENCE

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC



- 01 | Outline of Company
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- 03 | Introduction of CEO
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- 06 | Domestic/Overseas Business Premises to Cover Entire World
- 07 | Major Customers and Records

## Global Total Logistics Company, SJ Logistics Developing Competitiveness Toward the World

Address	10 (17F Danam Building) Sowol-ro, Jung-gu, Seoul City
President	Ryu, Jea Yup
Date of Establishment	Feb. 17, 1992
No. of Employees	358 employees (108 in Korea / 250 overseas)
Revenue	\$105 million in Korea / \$45 million overseas (150 million total)





# Distinct Experience | History

## Providing fast and convenient transportation services through sustainable development for 30 years

1992.02

Establishment of West China Line

1995.06



Establishment of SJ

2003



1st TCR Railway Conference (attending all 5 conferences)  
Int'l Cooperation for TCR Transportation Development

2006.11



Contract of China's Lianyung Port - Alashankou Block Train

2012.12




Contract of China's Lianyung Port - Horgos Block Train

2017.11



Awarded with Bronze Tower Industrial Medallion on the Day of Logistics

2019.09



Awarded with Golden Chariot Award of GCIA in 2019

# Distinct Experience | Introduction of CEO

## “SJ is committed to be a global logistics company that makes Korea proud.”

Seo Joong Logistics (SJ) was founded in Beijing, China, under the name of West China Line in 1992 and has advanced to Mongolia, Central Asia, Russia, the Middle East, and Europe through the railways of TCR (Trans China Railway), TSR (Trans Siberian Railway), and TMGR (Trans Mongolia Railway)

In 1995, the company established Seo Joong Logistics in South Korea and joined as a member of the FIATA and IATA to spur logistics facilitation in full scale. In 1995, it began to establish overseas branches and companies in Tianjin, China in 1995, Qingdao, China in 1996, Ulaanbaatar, Mongolia in 1998, and others, with 14 companies and 12 branches today as a system to instantaneously respond to customer needs.

From 2002, the company has participated in the Trans China Railway (TCR) at international logistics conferences hosted by the UN ESCAP to discuss China's railway and provide ideas to develop the system. From 2006, in the Seoul, Beijing, Tashkent, Lianyungang, and Urumuqi areas, it has held the international conference of TCR development with officers in railway transportation of China, Kazakhstan, and Uzbekistan. With the acknowledgement of its meritorious service in contribution to the railway transportation development of Eurasia through China and Russia, the company was awarded the Logistics Day medallion in 2017 and the Golden Chariot Award in 2019, considered the Oscars of the transportation field, as the first private enterprise of Korea to demonstrate its growth into a world-recognized global logistics company.

Our company is committed to provide the highest customer service by placing endeavors to the fullest.

Thank you.

 President, SJ  
**Ryu, Jea Yup**



# Distinct Experience | Awards

## Recognition from Reliable Institutions at Home and Abroad

Golden Chariot International Award for the first time of a domestic forwarder (2019)



Bronze Tower for Industrial Commendation (2017)



# Distinct Experience | Qualification and Certificates

## Providing Optimal Service through the Verification of Reliable Qualifications

ISO 9001 (Quality control system)

Certificate of Registration for International Forwarding Business

Certificate of Membership, Korean International Forwarders Association

Certificate of Registration for Korea International Trade Association

Certificate of Registration for Shipping Agency

Certificate of Registration for Shipping Business



**Certificate of Registration**

This is to certify that:  
**Seo Joong Logistics Co., Ltd.**  
 17th FL, Danam-Bldg #120,  
 5ka, Namdaemun-ro, Chung-gu, Seoul 100-835

is a member of Korea International Freight Forwarders Association and also registered in Seoul Metropolitan City in Republic of Korea.

**ISO 9001:2015**

Approved to provide services in accordance with the requirements of the ISO 9001:2015 standard.

Certificate No.: Q20811

Issue Date: 2020-07-28

Expiration Date: 2023-07-28

**Certificate of Membership**

As we, KIFFA is a Ordinary Member of International Federation of Freight Forwarders Associations (FIATA). This is to confirm that the

**Seo Joong Logistics Co., Ltd.**  
 17th FL, Danam-Bldg #120,  
 5ka, Namdaemun-ro, Chung-gu, Seoul 100-835

is a member of Korea International Freight Forwarders Association and also registered in Seoul Metropolitan City in Republic of Korea.

Issued Date: December 6, 2010  
 Membership No.: 547

**Seo Joong Logistics Co., Ltd.**  
 Chairman

**기록증**

발급번호: 제2010-A-0005호

1. 승 호: (주)서중물류  
 2. 대표자 성명: 홍 세 정  
 3. 주 소: 서울특별시 중구 소공동 17번길 12-13  
 4. 영입의 종류: 해외운임업  
 5. 영입(발급)일자: 2010. 10. 14. - 2022. 10. 13.  
 6. 영입(발급)기관: 한국 운임업 협회

7. 준 주 시 항

기 등록증은 타인에게 대여하거나 임대할 수 없습니다. 다. 관할 관공서에는 등록 유효기간 만료 30일 전까지 연장신청을 하여야 합니다. 다. 등록증 재발급 또는 재발급을 위한 신청서 제출 시 원본 등록증은 반환하여야 하며, 원본 등록증 분실 시 신고를 하여야 합니다. 2020년 10월 14일부터 2022년 10월 13일까지 유효하며, 만료 시 재발급을 신청하여야 합니다.

2010년 10월 14일

서 울 세 관 공

**국제물류주선업등록증**

**Certificate of International Forwarding Business**

발급번호: 118111-1181202

주요(Company Name): 서중물류  
 대표자(Name of Representative): 홍 세 정  
 법인등록번호(Corporation Registration Number): 118111-1181202  
 주선업(Shipping Business) 등록번호(Registration Number): 118111-1181202  
 주소(Business Address): 서울특별시 중구 소공동 15, 1701호(3F-대우빌딩 507)

등록발급일(Registration Date): 2022년 07월 15일(이하 30일 이상)

이 등록증은 국제물류주선업 등록을 증명하는 증명서입니다. This certificate confirms that the above company has registered as an International Forwarding Business according to Article 43(1) of Logistics Policy Framework Act and Article 6(1) of the Enforcement Decree, respectively.

2022년 07월 15일

**한국물류협회 회장**  
 Chairman & CEO  
 Korea International Trade Association

**회원증**

**Certificate of Membership**

회원번호: 118542024  
 발급번호: 1181202

회사명: (주)서중물류  
 대표자: 홍세정  
 주소: 서울특별시 중구 소공동 15 (대우빌딩 507) 1507호

귀사는 본 협회 정관 제6조에 의한 회원임을 증명합니다.

This is hereby certified that the company mentioned above is a member of the Korea International Trade Association (KITA) in accordance with Section 6 of the KITA Article of Incorporation.

2022년 07월 15일

**한국무역협회 회장**  
 Chairman & CEO  
 Korea International Trade Association

**국세물류주선업등록증**

**Certificate of Registration for Shipping Business**

발급번호: 118111-1181202

주요(Company Name): 서중물류  
 대표자(Name of Representative): 홍 세 정  
 법인등록번호(Corporation Registration Number): 118111-1181202  
 주선업(Shipping Business) 등록번호(Registration Number): 118111-1181202

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 Chairman & CEO  
 Korea International Trade Association

# Distinct Experience | Domestic/overseas corporation

## Convenient and Systematic Service through Close Relationships with Overseas Companies

15 countries | 30 offices

### Korea

Busan Office, Changwon Office

### China

Shanghai, Guangzhou, Tianjin, Lianyungang, Horgos, Urumqi, Alashankou

### Eurasia

Tashkent, Asaka, Almaty, Nursultan, Bishkek, Moscow, Vostochiny, Dostyk, Ulaanbaatar, Zamyuuud, Ashgabat, Altynkol, Vladivostok

### Europe & Middle East

Dubai, Istanbul, Poti, Hamburg, Warsaw

### Others

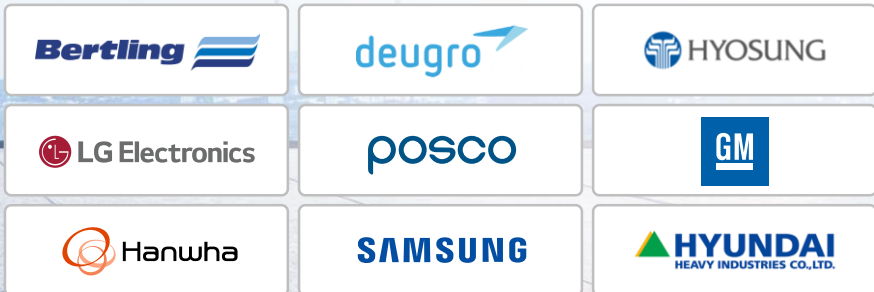
Tokyo, New York, Djibouti



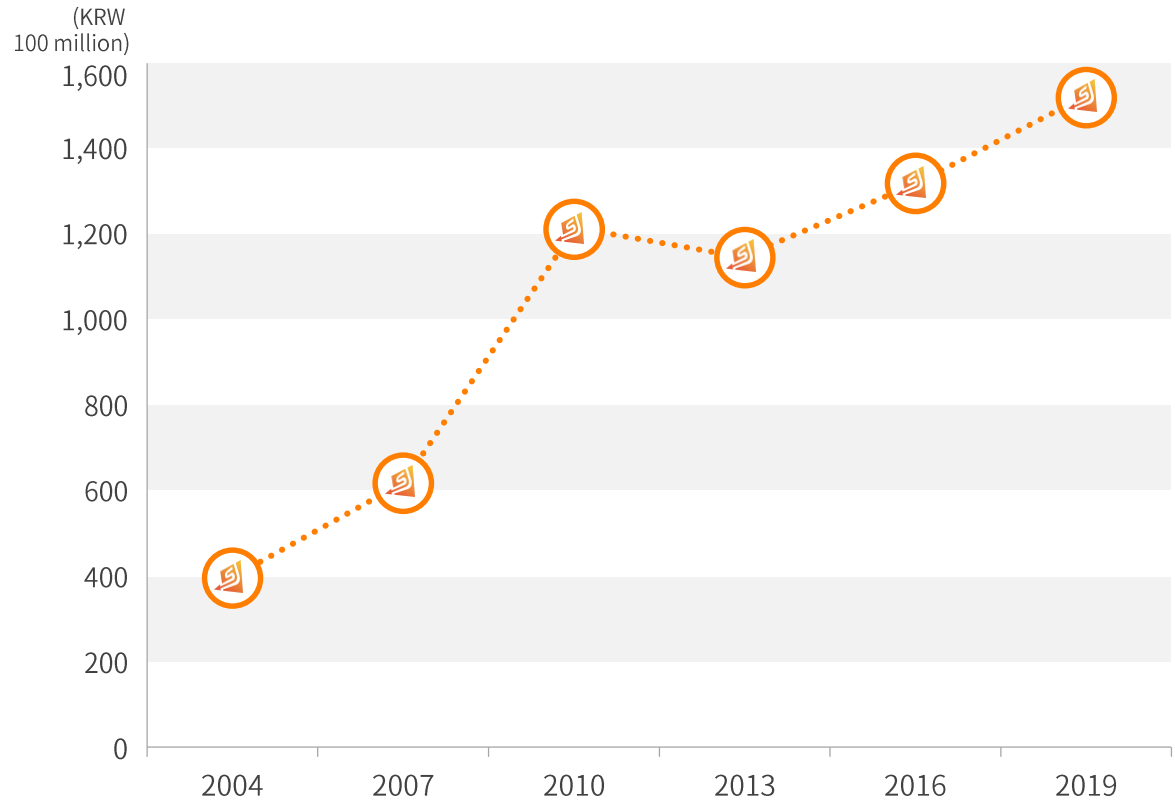
# Distinct Experience | Main Customers and Records

## A Reliable Partner of Global Companies through nearly 30 years of Experience and Specialized Knowledge

Carrying out the role of partner in developing overseas markets for Korean companies, such as LG Electronics, Hyundai Heavy Industries, POSCO, and others



## Status of Sales of SJ LOGISTICS GROUP





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# DISTINCT CAPABILITY

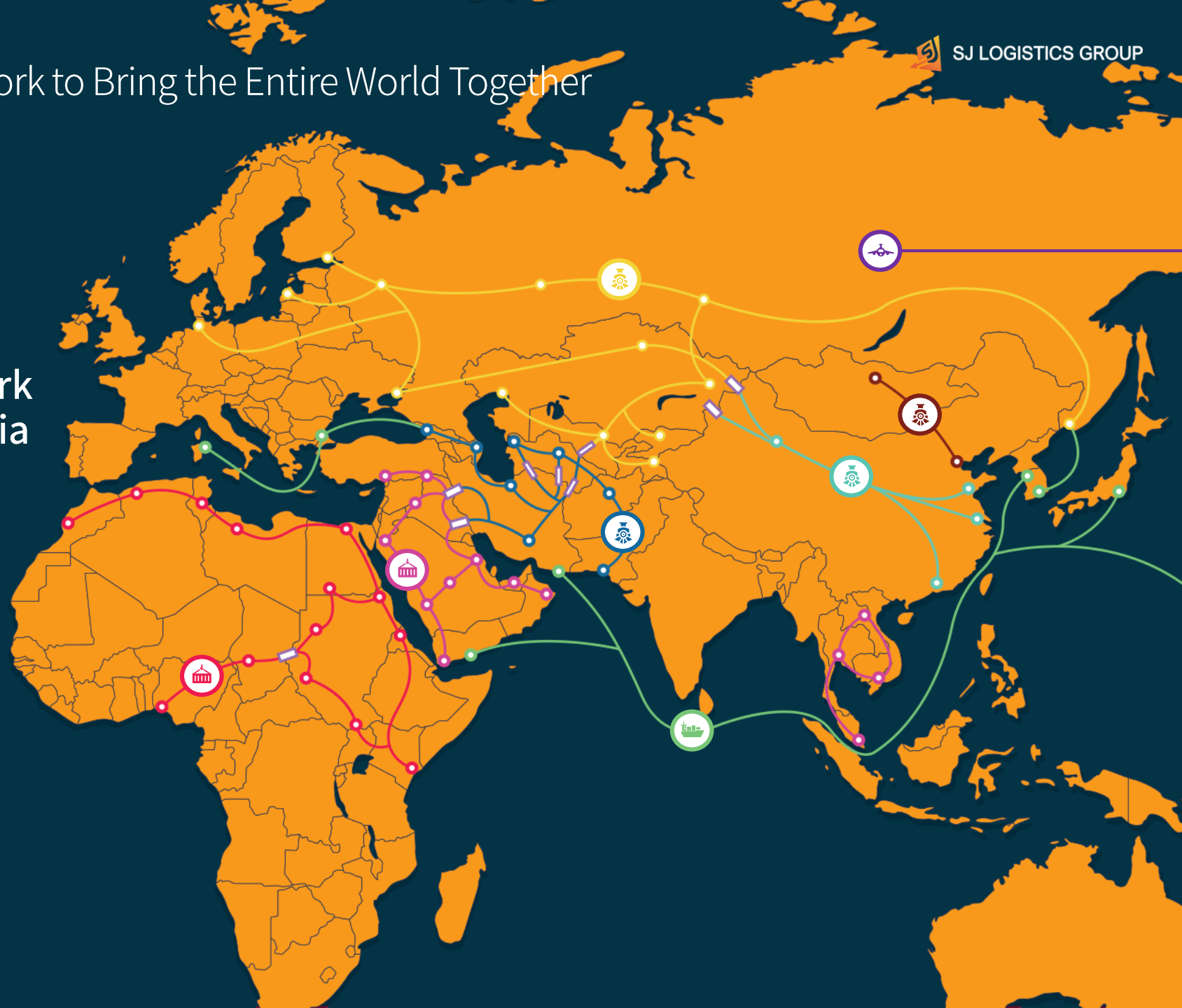
CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL  
INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC



# Distinct Capability | Global Network to Bring the Entire World Together

**Providing Competitive International Transportation Service** through Global Network to Connect Europe, US, and Asia

-  TCR
-  TIR
-  TSR
-  TMGR
-  Logistics service in the Middle East, Southeast Asia region
-  Logistics service for the African region
-  Shipping agent service
-  Air transportation service





# Distinct Capability | Global Network to Bring the Entire World Together (Airline service)

**Detailed Care of Specific Items are available for Transportation Anywhere in the World through Membership of IATA CASS and Handling Qualification of Hazardous Materials**

## Service Provided

- General cargo, fresh food, medical drugs, hazardous materials, precision machinery transportation, transportation service between three countries
- Integrated transportation service
- Chartered-aircraft and chartered service

## Strengths and Characteristics of Air transportation

- Complete cargo tracing service (tracing system)
- Worldwide network (diverse partnership throughout the world and branch offices)
- Securing stabilized space and specialized service through the branch offices through the branch of the CIS regions (TAS, NVI, ALA, TSE, ASB and others)
- Advanced computer systems
  - Providing information through web sites
  - E-booking / E-tracing
  - 1-channel checking system



# Distinct Capability | Prompt Field Response Capability

## Accurate Problem Examination and Prompt Solution Plans 30 Business Offices in 15 Countries

### Possible Problems

- ∨ Accident of cargo overturn or suspension at the time of transfer or transportation
- ∨ Liability for exporter, importer and logistics company due to consumer error
- ∨ Delay of customs clearance following various issues of insufficient documents, legal issues, suspicious cargo classification and so forth



### Solution of SJ

- ∨ Prevention of accident and loss by providing logistics guideline to customers in advance
- ∨ Immediate resolution of problems by quickly dispatching personnel of local company and branches when an accident occurs
- ∨ Problem situation control through direct search for wagon and fast arrangement through SJ Logistics
- ∨ Solving problems for transfers at the border through the Korean residents standing by 24 hours Customer tailored service infra with the local customs clearance and warehouse storage system
- ∨ Special container trucking service for transportation, such as frozen container, open-top, flat rack, and so forth
- ∨ Provide special express service for cargo required to shorten transportation period



# Distinct Capability | Customer-Tailored Consulting

## Most Efficient Logistics Service to Customers Through 30-Years of Experience

### Possible Problems Following Transportation Routes

- \\ Burden of increasing costs following various routes of air, railway, ship, and others
- \\ Increase in fare costs following the particular matters of the transportation zone
- \\ Increase of risk following transfer frequency
- \\ Issues of permit for transportation of special goods
- \\ Issues on transportation for areas impossible for transportation



### Solution of SJ

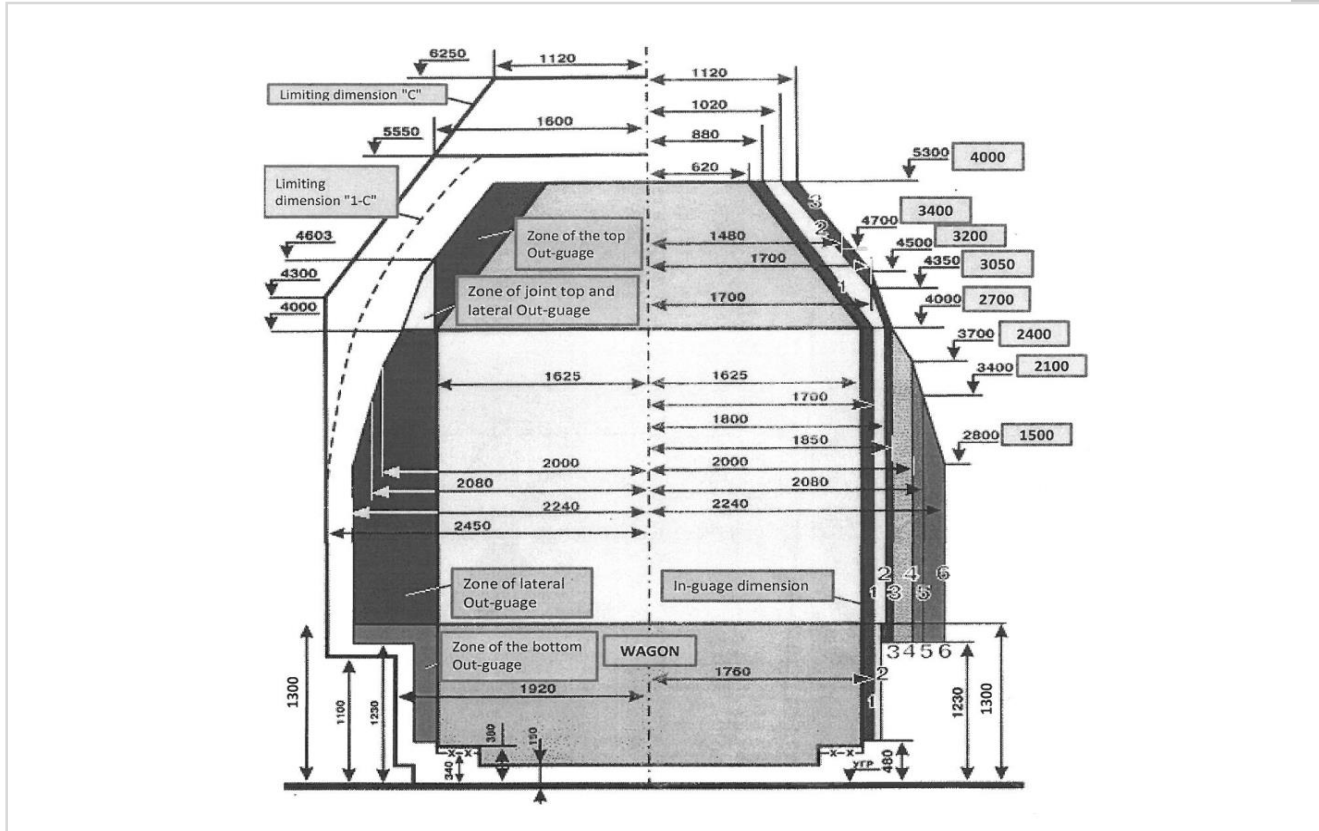
- \\ Proposal for diverse routes and solutions for optimal fares
- \\ Disconnection of factors to increase the fares through transportation zone and customer cargo in advance
- \\ Risk decrease through minimizing the transfer (Allocation of priority for transfer through corporate branches)
- \\ Special methods for transportation permits
- \\ Problem solution through detouring in third country and development of new transportation route



# Distinct Capability | Customer-Tailored Consulting

## Increase of Fares Following Particular Matters of Transportation Zones

### Zone & degree of out-gauge



### Container max size & bulk In-gauge size

Dimension	L	W	H	Weight
Container	12m	2.3m	2.6m	25ton
Bulk(In-gauge)	12m	3.25m	2.7m	60ton**

### Degree of out-gauge

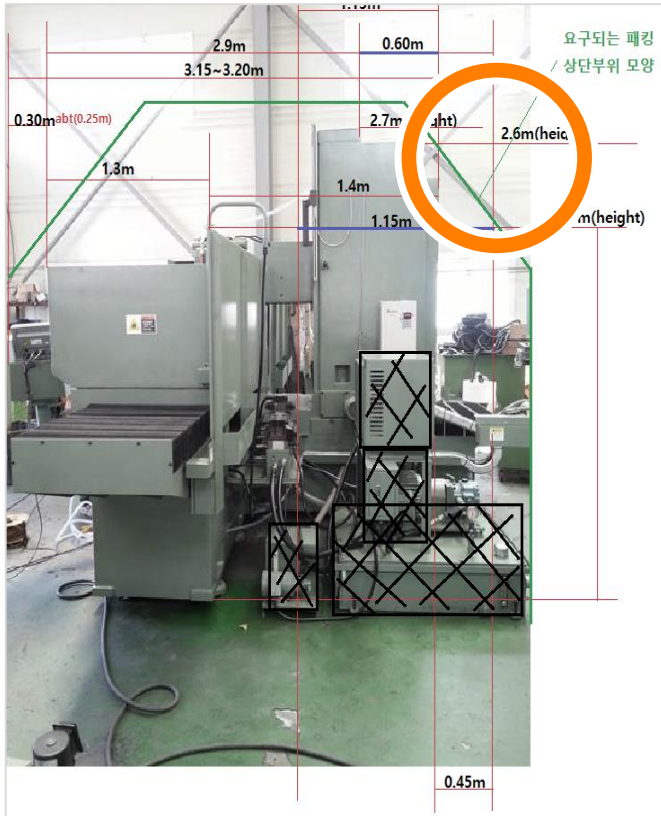
Out-gauge zone	Height from railroad (mm)	Half-Width (mm)	Degree of Out-gauge
Low	1500 – 4000	1625 – 1800	0~2
High	1500 – 4000	1625 – 1850	3
Very High	1500 – 4000	1625 – 2000	4
	1500 – 4000	1625 – 2240	5~6

**If the cargo size delivered from the customer is not accurate, the cost will be drastically increased**

# Distinct Capability | Customer-Tailored Consulting

## Disconnection of Factors to Increase Fares through checking customer cargo and transportation zone in advance

Proposal for accurate size and tailored packing through advance visits



## Saving transportation costs through revision of cargo packing size

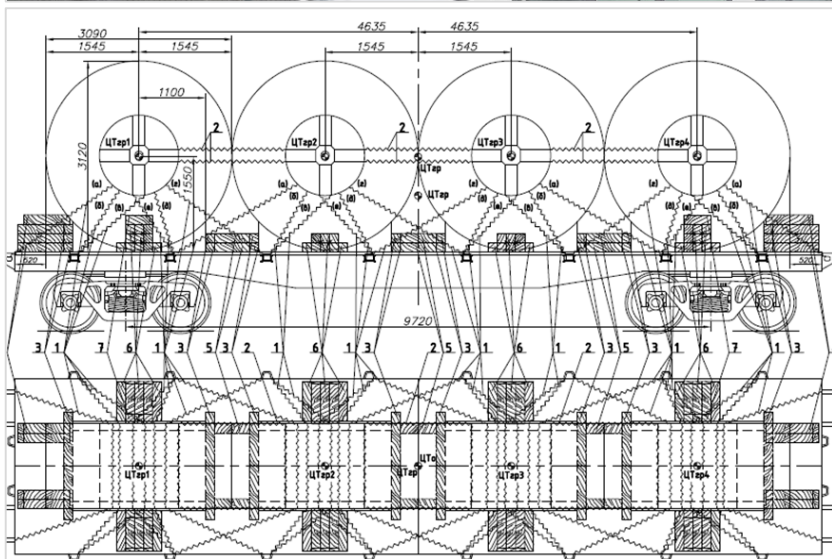
Cargo packing size is extremely important to TSR bulk transportation. With just 1cm of packing size difference, the fare can differ for up to \$10,000. Through the know-how of SJ Logistics, optimal packing size is presented to minimize the logistics transportation costs

Reduce costs for \$ 10,000.00



# Distinct Capability | Customer-Tailored Consulting

## Special Lashing for transportation Permit



## Lashing Drawing Permit

### Special Case

- Drum/coil items that require an open top wagon under strict regulation have stipulated with the Railway Authority through establishing and submitting accurate and safe transportation plan for the license and permit is difficult to obtain for TCO PJT cable drum through with the permit to use the flat plate wage under the request of customer and TCO.

# Distinct Capability | Competitive Fares

## Competitive Fares/Storage through Direct Contract with Railway Authority of China/Mongolia and SOC Service

Contract with Railway Authority of China/Mongolia



SOC service



- \ The only company to have a direct contract with the Railway Authority of China and Mongolia.
- \ Affordable transportation service by providing direct railway transportation service

- \ Independent container service to enable use anywhere in the continent
- \ When having a customs clearance issue, the cost for long-time use can be reduced.

\* When using the containers of a shipping company, it may cause inconveniences or additional expenses





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# DISTINCT POINT OF VIEW

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC







- 01 Pioneering of Future Market in Africa
- 02 Service for Sanction
- 03 Worldwide Service



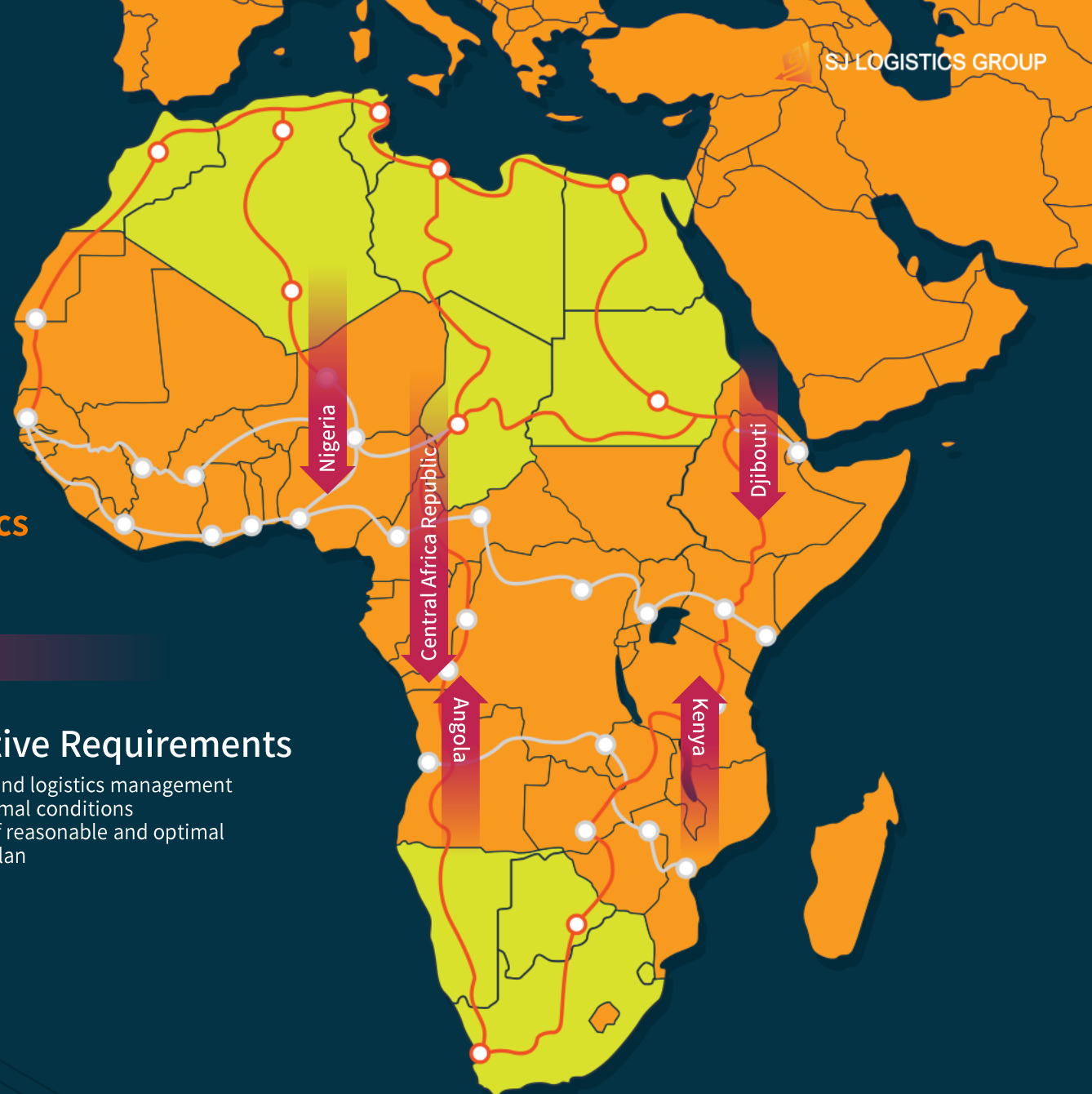
# Exceptional Capability | Future Market of Africa

## Expect an Increase in Demand on Logistics Services in Africa as a Newly Emerging Market

Possibility of Market Development of Africa	 <b>1 billion</b> people in <b>54</b> countries	 <b>16%</b> of the world's population
	 Approx. <b>20%</b> of global land area	 <b>2.5%</b> of GDP
Expected Growth of TEU	<ul style="list-style-type: none"> <li>Emerging value as the last pioneering field</li> <li>Faster economic growth than the world average</li> <li>Structuring of diverse economic/logistics infra</li> </ul>	
	<ul style="list-style-type: none"> <li>Annual growth of <b>6~6.8%</b> for major ports</li> <li>Annual growth of <b>5.8~7.8%</b> for coal project ports and petroleum processing ports</li> </ul>	



# Exceptional Capability | Africa Land Bridge



Connect an Integrated Transportation Service to the Entire African Continent, **Providing Advanced Logistics Service Through Collaboration With Partners**

## Strengths of African transportation service



### Djibouti Branch

Operation of Djibouti Branch in Ethiopia  
Direct handling of transportation and logistics



### Competitive Requirements

Transportation and logistics management through the optimal conditions  
Establishment of reasonable and optimal transportation plan



### Network Partner

Close partnership with Africa offices / local transportation companies in Africa / government agencies of global transportation company

# Exceptional Capability | Service through Iran

Azerbaijan / Iraq / Turkmenistan / Afghanistan  
Iran as an important hub for international transportation



## Service Provided

Sea transportation (sea transportation through shipping companies not on the economic sanction list of the US)

- Korea & China – Jebilali, UAE – Iran
- Korea & China – Nabashiba, India – Iran
- Carried out direct transportation of cargo from LG Electronics to Iran on chartered vessel in the first half of 2019

## Land transportation

- Bandaribas, Iran -> Iraq, Turkmenistan, Afghanistan, and others

## Use of SJ Container (SOC)

Possible to supply the desired TEU in container through the branch office. Local corporations and partners of this company in Korea, China, Japan, and others around the world

## Partnership of Dubai Company and Iran

- Safe transportation through partnerships of Dubai Company and Iran
- Advantage in securing the space through friendly relationship with shipping companies that transport in the Gulf coast
- TEU is collected from various regions of the world to secure its competitiveness in fares

# Exceptional Capability | Worldwide Service

## Providing Export/Import Logistics Service via Sea and Air to the Entire World

### Service Provided

- Sea and air export/import logistics service is undertaken for the entire world
- Service for areas requiring significant know-how in Iran, Syria, Africa, and others
- Comprehensive logistics service for domestic transportation, sea/air transportation, local in-land transportation, domestic and overseas customs clearance agency and others
- By using the optimal method, door to door service is provided for cargo

### Example of Differentiated Service

#### Africa Congo

- Cargo transportation for 6 months

Plant in China



Shanghai Port



Congo Matadi Port



Kinshasa exhibition field

#### Import of charcoal from South Africa

Local transportation method



Mine W/H bulk transportation



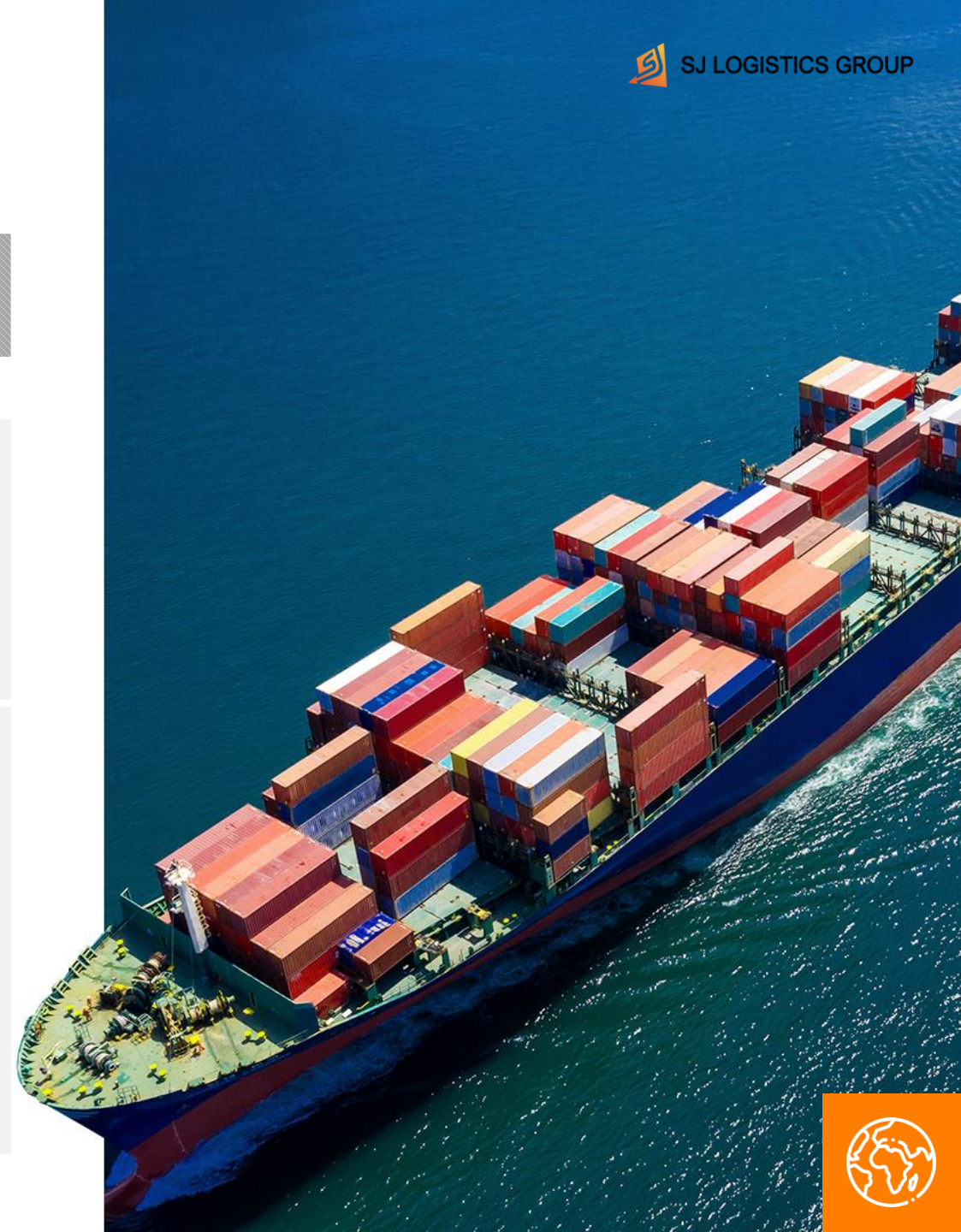
W/H container loading work



Marine transportation

Marine transportation method

- DURBAN PORT, S.AFRICA to BUSAN, KOREA
- MAPUTO PORT, MOZAMBIQUE to BUSAN, KOREA



# DIFFERENCE OF SELECTION MAKES THE DIFFERENCE OF INSPIRATION.

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL  
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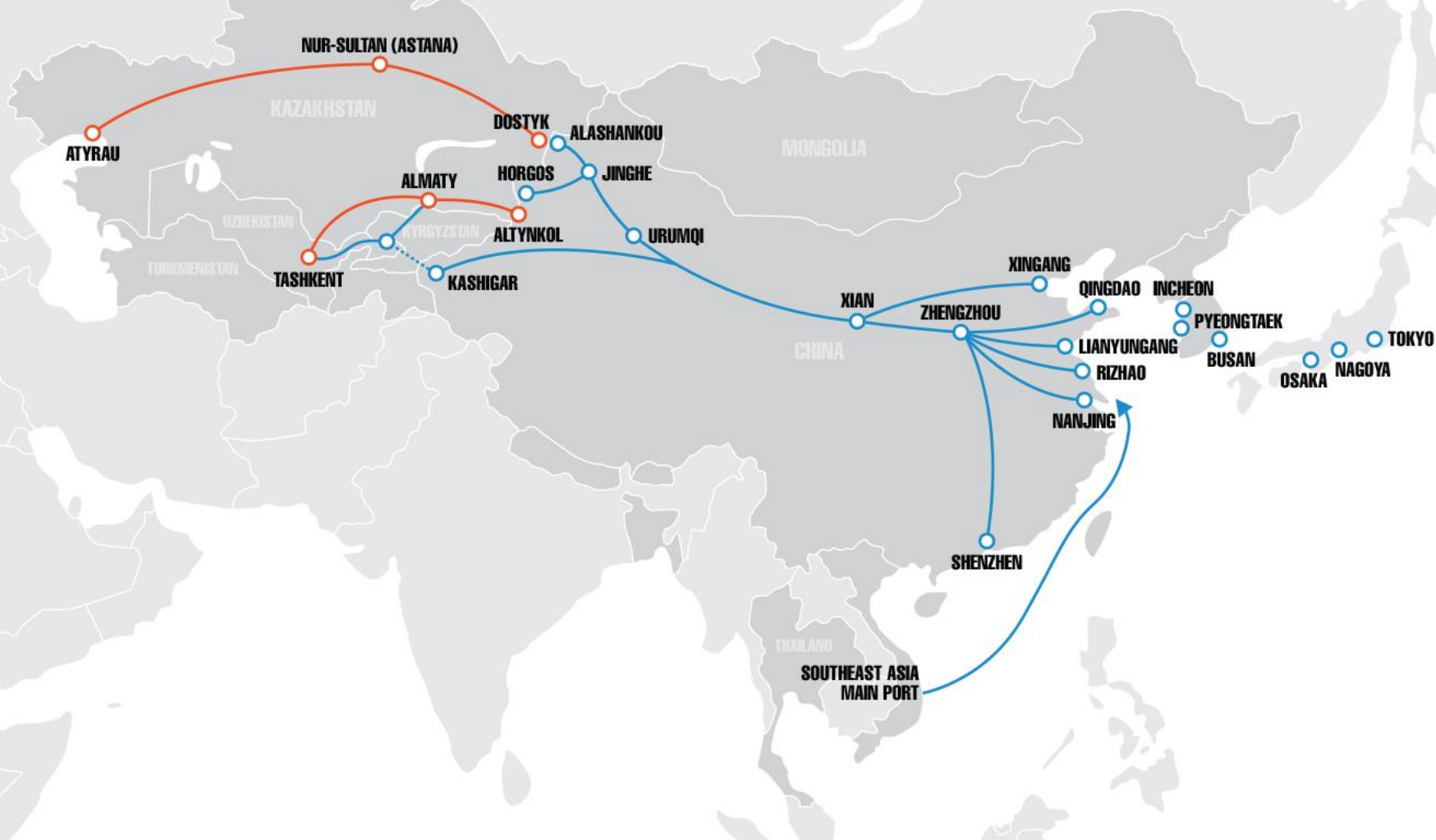
# TRANS CHINA RAILWAY

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC

- 01 | Trans China Railway
- 02 | VIA CHINA Truck
- 03 | Trans Mongolia Railway
- 04 | Trans Siberian Railway
- 05 | Block Train to Europe
- 06 | Other Transportation Route



## Providing One-Stop Service through Cooperation with Railway Authority of China/Kazakhstan/Uzbekistan and aggressive cargo attraction



### TCR TRANSIT TIME

- PORT OF LOADING** **1day**  
Customs clearance of export
- LIANYUNGANG / QINGDAO** **6~7day**  
T/S customs clearance, search for wagon, issuing railway bill, submittal of C/I, P/L, B/L to customs office  
Selecting a port appropriate for cargo characteristics (item, weight, container type)
- ALASHANKOU / KHORGOS** **1day**  
Arrival at national boundary / check for any container problem / transport to Kazak border
- DOSTYK / ALTYNKOL** **2~3day**  
Transfer and customs clearance / document review / X-Ray test / search for wagon
- KAZAKHSTAN / UZBEKISTAN  
KYRGYZSTAN / TURKMENISTAN  
TAJIKISTAN** **2~3day**  
Loading/unloading / customs clearance / truck transportation to the field

## Providing One-Stop Service through Cooperation with Railway Authority of China/Kazakhstan/Uzbekistan and aggressive cargo attraction

### Service Provided

- ∨ C.I.S RAILWAY SOLUTION (Central Asia railway container transportation service)
- ∨ C.I.S BULK SOLUTION (Central Asia bulk cargo truck transportation service)
- ∨ TECHNICAL SOLUTION (outstanding problem solution in wagons, import customs clearance, and others)

### TCR Strengths

- 1. Competitive T/TIME**
  - ∨ Set a port conforming to the destination in Lianyungang Port & Qingdao
  - ∨ Securing close personnel network with railway authority, terminal, and customs office
  - ∨ Prompt departure appropriate to each port status
- 2. Problem solving capability before responding and after problem**
  - ∨ Edge on problem solving capability with direct customs clearance in China
  - ∨ Holding independent corporation & branch for each hub in China and border office
  - ∨ Securing real time communication system for head office/branch office (Korean employees)
- 3. Accurate tracing and cargo management**
  - ∨ Connection to various destinations through independent network
  - ∨ Stationing of branch offices and employees on the boarder of China – Kazakhstan
  - ∨ National border T/S customs clearance
  - ∨ Daily tracing Report Service





# VIA CHINA TRUCK

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC

- 01 | Trans China Railway
- 02 | VIA CHINA Truck
- 03 | Trans Mongolia Railway
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- 05 | Block Train to Europe
- 06 | Other Transportation Route



## Truck Bulk Service to Central Asia/Russia through Tianjin-Horgos Base



### Via. CHINA TRUCK DISTANCE & T/T

Distance	<b>4,000 km</b>
General cargo	<b>5 days</b>
Large cargo	<b>10 days</b>
Weight cargo	<b>15 days</b>



Photo of transporting cargo with the width of 5.4m

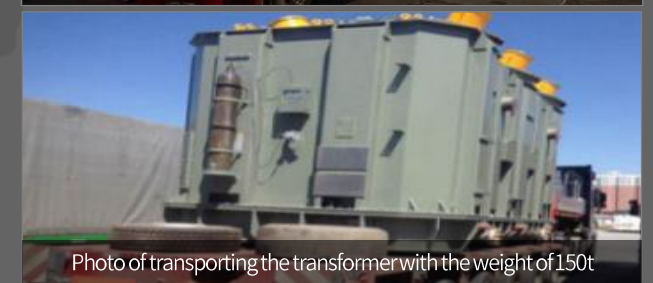
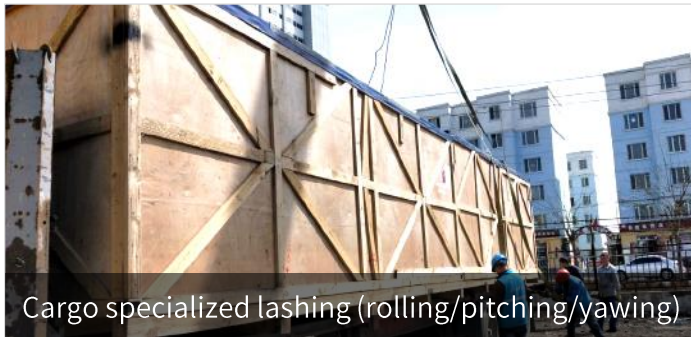


Photo of transporting the transformer with the weight of 150t

- Available to transport heavy cargo (100 tons or more)
- Available to transport cargo with the OOG (Width/height of 5m or higher)
- Shortening transportation time

## Truck Bulk Service to Central Asia/Russia through Tianjin-Horgos Base

### HORGOS



- Contemporary loading system in China
- Specialized cargo lashing work

### TIANJIN



- Know-how for crossing the border
- Direct operation by corporation/branch office in main hubs



# TRANS MONGOLIA RAILWAY

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT; OCEAN FREIGHT; RAIL TRANSPORTATION, SHIPPING AGENT, ETC

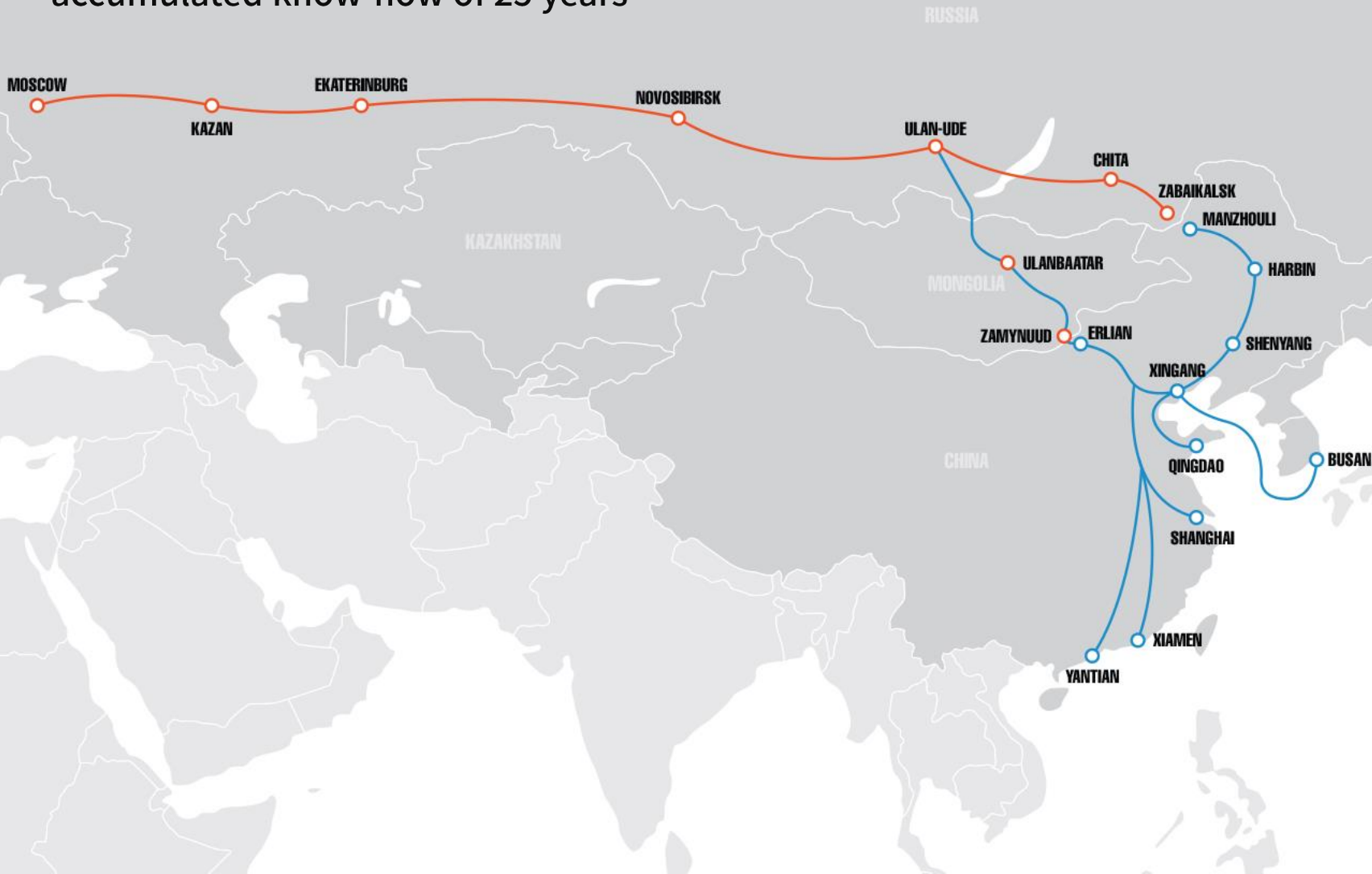
- 01 | Trans China Railway
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# Trans Mongolia Railway

TMGR (ZAMYNUUD Route) & TMR(MANZHOULI Route)

Cargo transportation through all of Mongolia and Russia through China is the representative transportation route of SJ with accumulated know-how of 25 years



## TMGR/TMR TRANSIT TIME

- INCHEON, BUSAN - TIANJIN** 1~3day  
Section distance - Ocean
- TIANJIN T/S, C/C** 7day
- TIANJIN - ERLIAN** 3~4day  
Section distance - 960 km
- ZAMYNUUD - ULANBAATAR** 1~2day  
Section distance - 660 km



## Cargo transportation through all of Mongolia and Russia through China is the representative transportation route of SJ with accumulated know-how of 25 years

### Service Provided

- \\ MONGOLIA RAILWAY (China detouring container railway transportation service)
- \\ SPECIAL & BULK TRANSPORTATION (Russia detouring hazardous material bulk transportation service)
- \\ SPECIAL & BULK TRANSPORTATION (Mongolia local import customs clearance performance)

### Strengths of TMR/TMGR

- 1. Pre-response and post problem solution capability**
  - \\ Tianjin (China), Ulaanbaatar (Mongolia) incorporation
  - \\ Securing of close personal network with railway authority, terminal, and customs office
  - \\ Securing real-time communication system with head office/branch offices (Korean employees)
- 2. Optimal transportation service following the situation**
  - \\ Optimization through dual route structuring/operation
  - \\ TMR (Manzhouri) / TMGR (Zamynuud) operation
  - \\ Optimized route use following each place of shipment
- 3. Post management capability by structuring One-Stop service system**
  - \\ Agency for customs clearance of destination for Moscow Company
  - \\ Structuring of local door transportation capability



# TRANS SIBERIAN RAILWAY

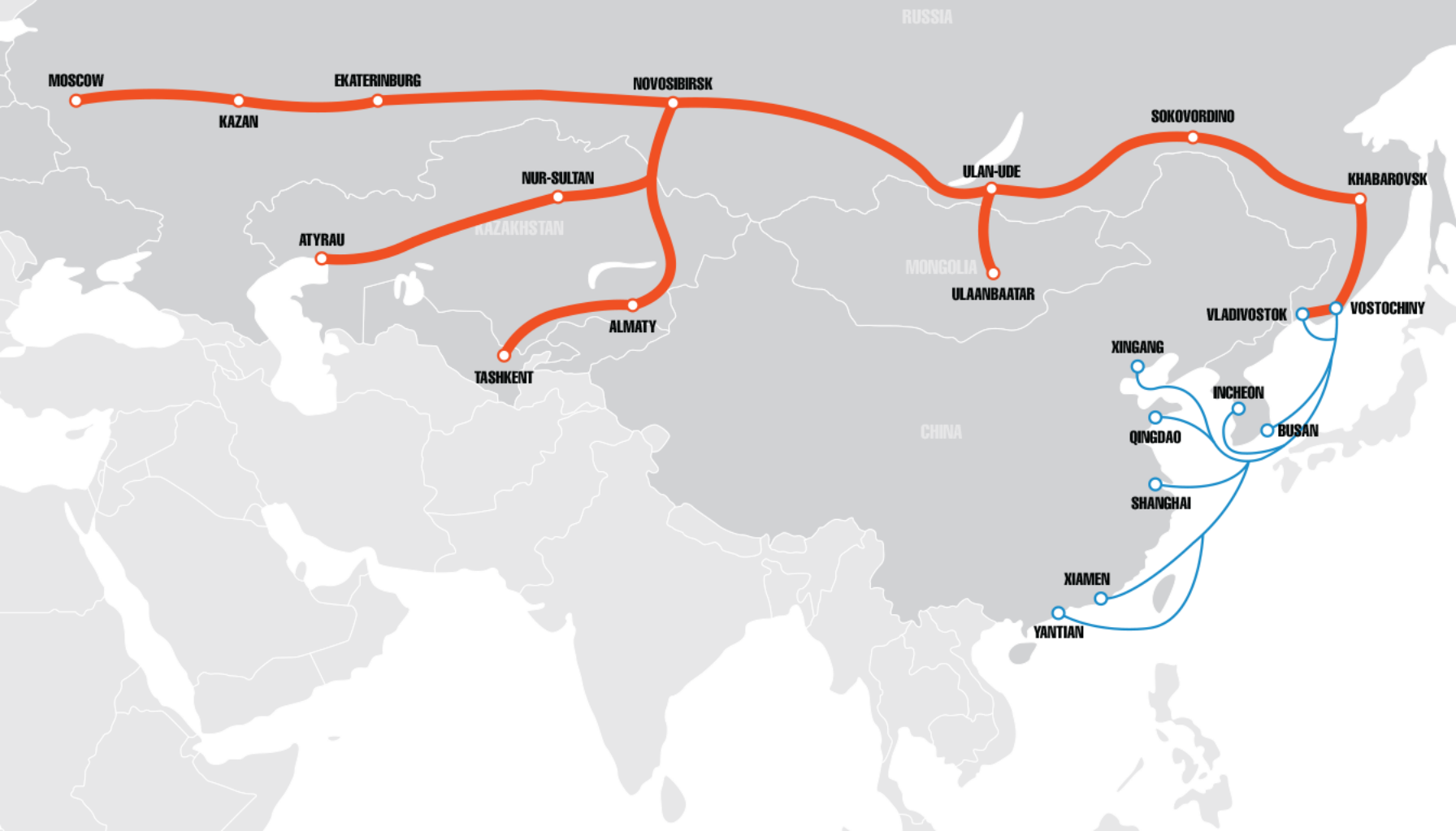
CARGO TRANSPORTATION AND RELATED  
SERVICES INCLUDING INTERNATIONAL  
INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL  
TRANSPORTATION, SHIPPING AGENT, ETC

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# Trans Siberian Railway

**Providing Integrated transportation service** that Encompasses the Entire Region of Mongolia, CIS and Others through Far East ports for Russia



Classification	Departure	Marine		Rail 1		Rail 2		T/T
		Shipping company	T/T	Clearance	T/T	Arrival	T/T	
From Korea	Busan	Janggeum/MCC	3	VYP / WVO	9	Hobirino & Borsino	12	24
From China	Nanqing / Shanghai / Qingdao / Taijo / Xingang / Yenten / Shamen		6	VYP	9		12	27
Other regions	Haiphong	HMC	12	VYP	9		12	33





## Providing Integrated transportation service that Encompasses the Entire Region of Mongolia, CIS and Others through Far East ports for Russia

### Service Provided

- TRANS SIBERIAN RAILWAY (Russia detouring railway transportation service)
- CONTAINER TRANSPORTATION (Container transportation service to Russia/Mongolia/CIS ports through Russia)
- BULK TRANSPORTATION (transportation service for size and weight over bulk impossible for container work)

### Strengths of TSR

1.

#### Competitive T/TIME

- Regular block service to Moscow
- B/T operation for once a week to Uzbekistan
- Fast T/S customs clearance by establishing branch offices in each border

2.

#### Securing fare competitiveness And timeliness of transportation

- Cost savings with direct B/T operation
- Securing cargo integration capability

3.

#### Post response and post Problem solution capability

- Through the independent corporation for each hub and border, securing prompt response capability
- Securing real time communication system with head office / branch offices (Korean working)
- Securing close personal network with railway authority , terminal and customs office



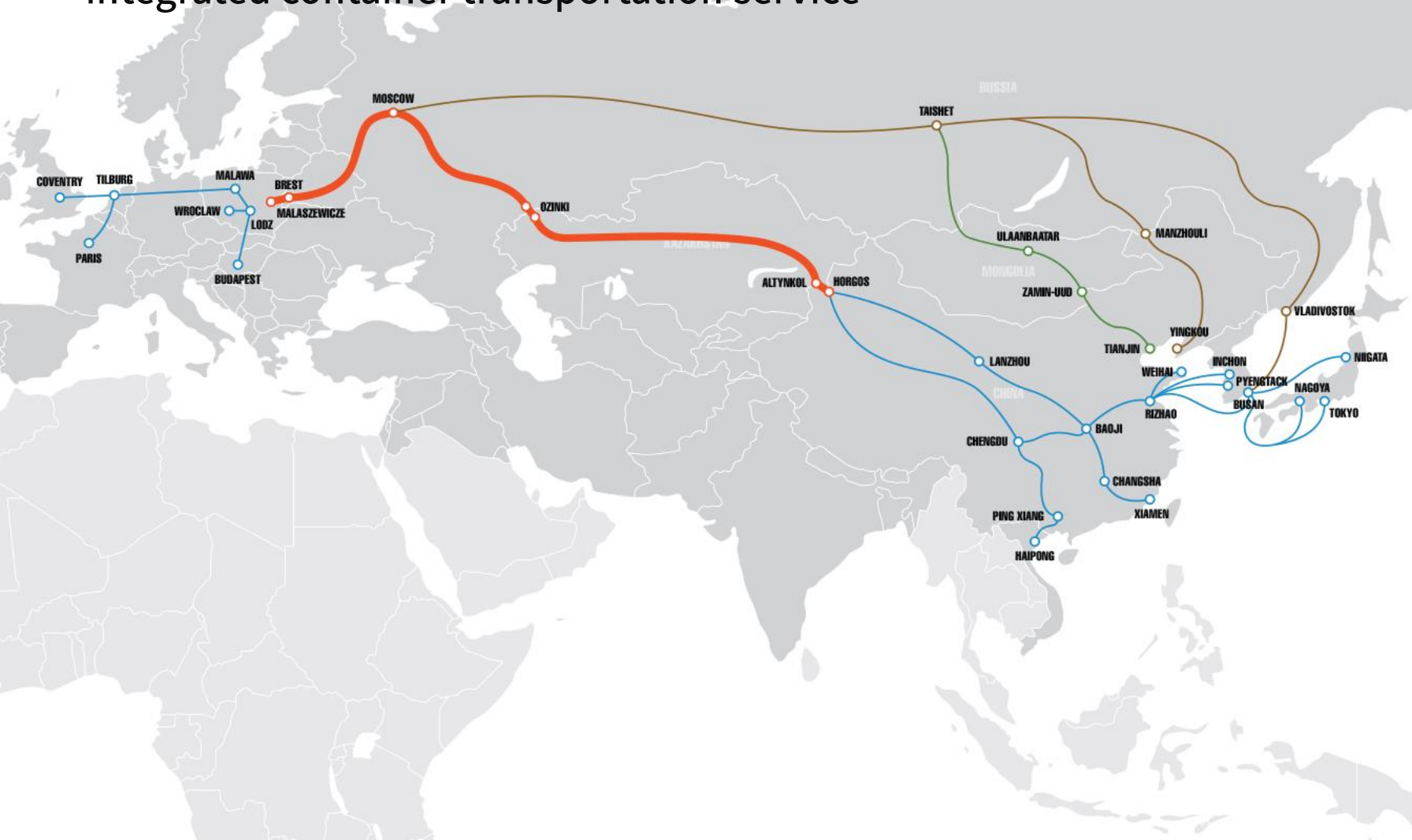
# EUROPE BLOCK TRAIN

CARGO TRANSPORTATION AND RELATED SERVICES INCLUDING INTERNATIONAL INTERMODAL FREIGHT, OCEAN FREIGHT, RAIL TRANSPORTATION, SHIPPING AGENT, ETC

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**The longest transportation route** connecting CIS, Russia, and Europe for customer & cargo tailored railway + truck integrated container transportation service



## BLOCKTRAIN TRANSIT TIME

- PORT OF LOADING** **1day**  
 Customs clearance for exporting
- RIZHAO / XIAMEN** **5day**  
 T/S customs clearance, wagon search, issuance of railway bill Submit of C/I, P/L, B/L to customs office Selection of port appropriate to the cargo characteristics (Items, weight, container types)
- CHENGDU** **7day**  
 Arrival in Europe Block Train / check for container / transfer to Kazak nationality
- DOSTYK / ALTYNKOL** **3day**  
 Transfer and customs clearance / document review / X-Ray test / Wagon search
- POLAND, GERMANY, NETHERLANDS** **10day**  
 Truck transportation for loading / customs clearance / field

## The longest transportation route connecting CIS, Russia, and Europe for customer & cargo tailored railway + truck integrated container transportation service

### Service Provided

- From entire regions of Korea, China & Japan/railway **transportation handling to Europe**
- Multi-modal transportation for rail and truck up to the final destination in Europe**
- SALES MARKETING on cargo to Europe**

### Strengths of B/T

1. Know-how in transportation on Europe block train (From Korea, from China, and three countries)
2. Cargo to Europe through integrated transport
  - Shortening of T/T, securing of transportation stability
3. Shortening of trade fund retrieval period and convenience in inventory management through fast transport compared to sea
4. Possible to cross borders quickly with the know-how of several years of detouring each border
5. Available to cover trucks in all regions of Europe
  - Diverse transportation routes, such as, TCR, TSR, TMR, TMGR, and so forth





# OTHER SHIPPING ROUTE

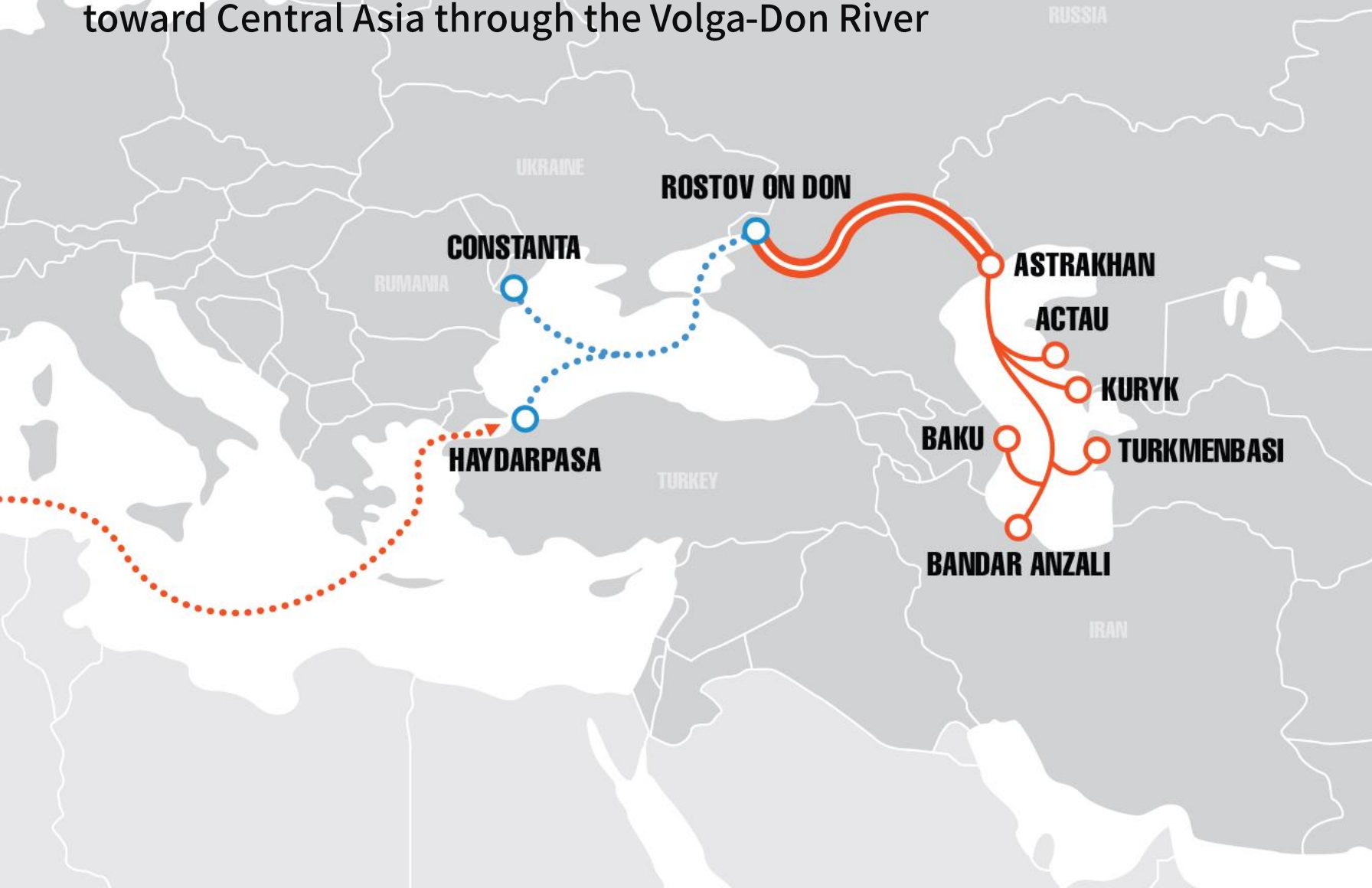
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# Volga-Don River Transportation Route

## Know-how on Super Heavy & Oversize Bulk Cargo toward Central Asia through the Volga-Don River

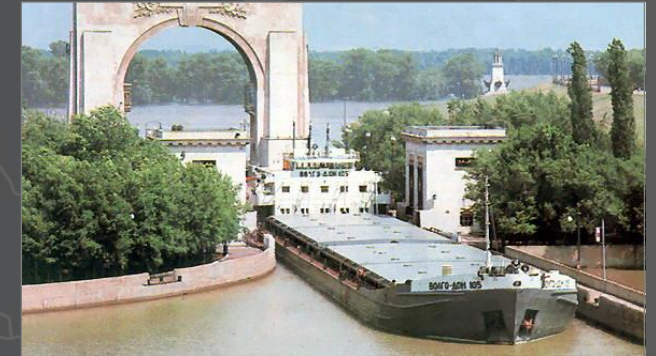


### VOLGA-DON CANAL

Distance **Approximately 1,100 km**

Limitations **42.7m(L) x 8.2m(W) x 9.4(H)**

Available time of transportation **Apr. ~ Nov.**



## Know-how on Super Heavy & Oversize Bulk Cargo toward Central Asia through the Volga-Don River

### Service Provided

- Chartering Vessel up to Caspian sea ports in CIS via Volga-Don
- Inland Service from Caspian sea ports up to the Final Destination in CIS countries

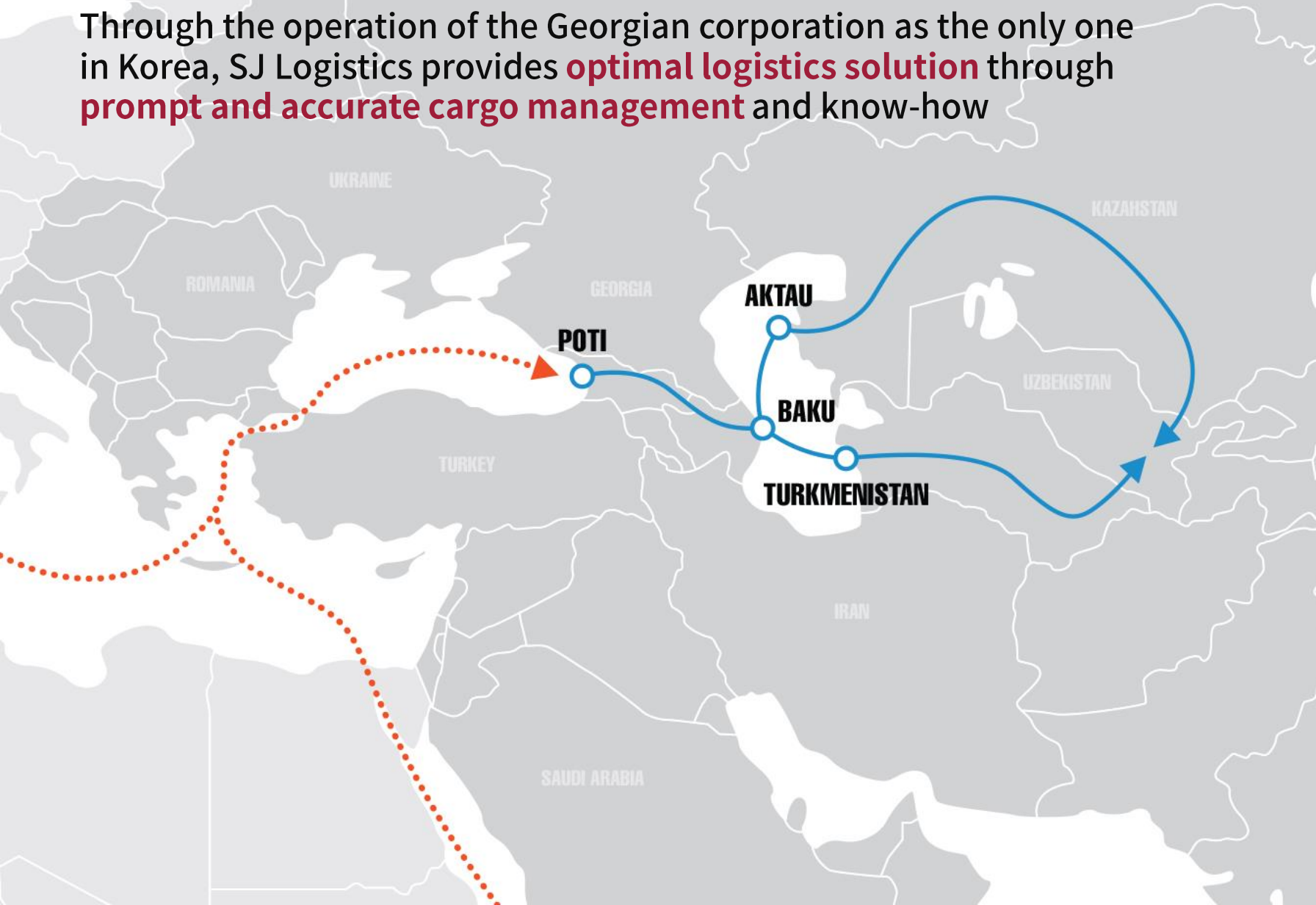
### Strengths & Characteristics

- Cargo transport for super heavy & oversize bulk cargo in CIS and Russia where in-land transportation through China and Russia is impossible
- Competitive chartered service on the basis of accumulated know-how
- For cargo T/S in the Black Sea area, Georgia and Russia companies carry out management and supervision directly



# Georgia/Poti Transportation Route

Through the operation of the Georgian corporation as the only one in Korea, SJ Logistics provides **optimal logistics solution** through **prompt and accurate cargo management** and know-how



## Service Provided



Feeder Service on the cost of the Black Sea



Sea Transportation all over the world



Rail & Trucking service to CIS



Warehousing & Supervising



Through the operation of the Georgian corporation as the only one in Korea, SJ Logistics provides **optimal logistics solution** through **prompt and accurate cargo management** and know-how

## Strengths and Characteristics

Providing optimal transportation means for each cargo type and size On the basis of accumulated transportation experience

By operating the independent SJ Logistics company, it is able to share the real-time transportation status and close management of cargo

### Category per Cargo Type (CNTR Cargo)

CNTR	Railway	Truck
General Cargo	○	○
DG Cargo		○

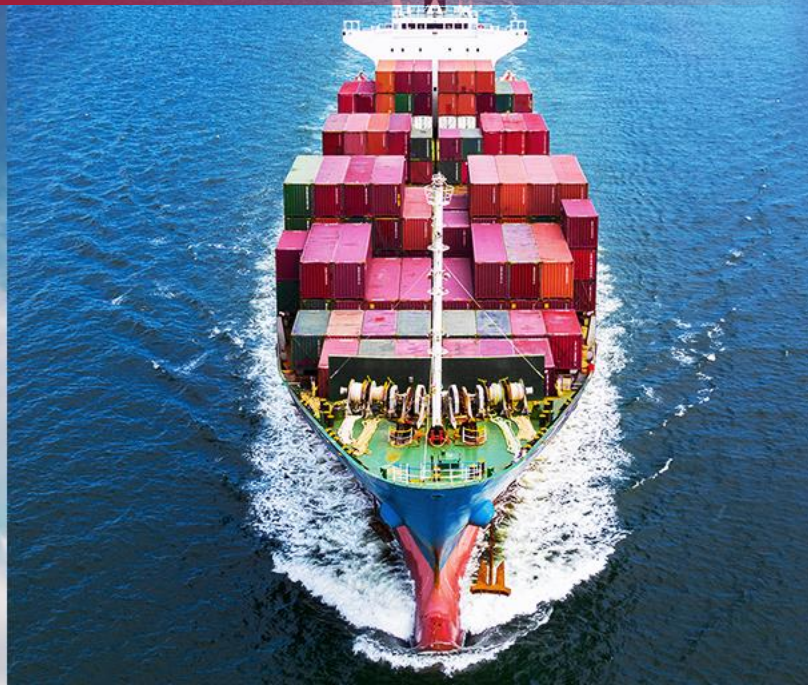
### Category per Cargo Dimension & Weight (BULK Cargo)

BULK		Railway	Truck
Dimension	Weight		
Up to 12.5m(L)x2.5m(W)x2.5m(H)	Up to 25 Ton	○	○
Up to 14.5m(L)x3.5m(W)x3.5m(H)	26 Ton~50 Ton	○	○
Up to 17.5m(L)x4.5m(W)x4.5m(H)	51 Ton~85 Ton		○
Up to 20.5m(L)x5.5m(W)x5.5m(H)	86 Ton~120 Ton		○





GLOBAL TOTAL LOGISTICS COMPANY



**SELECTION** OF  
PEOPLE WHO KNOW  
THE DIFFERENCE

